

## Message Text

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ACTION CU-04

INFO OCT-01 ARA-10 ADP-00 USIA-12 /027 W

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R 102130 Z MAY 73

FM AMEMBASSY SAN JOSE

TO SECSTATE WASHDC 3967

UNCLAS SAN JOSE 1637

E. O. 11652: N/ A

TAGS: SCUL, CS

SUBJECT: EDUCATIONAL AND CULTURAL EXCHANGE IVP

GRANT NOMINEE JULIO UGARTE TATUM

REF: SAN JOSE A-195, NOVEMBER 7, 1972; SAN JOSE 1638

1. UGARTE ARRIVING WASHINGTON 6:16 PM MAY 31 VIA PA 510/504.
2. PURPOSE OF THIS CABLE IS TO SUGGEST UGARTE' S PRIORITY INTEREST AMONT PGORAM SUGGESTIONS CONTAINED REFAIR.
3. 3. WITH REGARD TO BROAD AREAS OF INTEREST LISTED IN REFAIR, UGARTE' S PARTICULAR INTEREST IS IN ORGANIZATION OF COMMERCE CHAMBERS, SEA PORTS, EXPORT PROMOTION, AND FOREIGN INVESTMENT. OTHER INTERESTS LISTED SHOULD BE TAKEN INTO ACCOUNT ON A TIME AVAILABLE BASIS.
4. WITH REGARD TO LOCALITIES MR. UGARTE IS MOST ENTHUSIASTIC ABOUT THE SUGGESTION OF AN INTENSIVE PROGRAM OF SEVERAL DAYS DURATION WITH THE SAN DIEGO CHAMBER OF COMMERCE CHAPTER. WE MENTIONED THIS POSSIBILITY INFORMALLY TO MR. DON SHUBERT, MEMBER OF THE BOARD OF DIRECTORS, SAN DIEGO CHAPTER ( TELEPHONE: 714-232-0124). MR. SHUBERT TOLD US HE WOULD WELCOME THE OPPORTUNITY TO HELP OUT WITH SUCH A PROGRAM. IF FOR SOME REASON SAN DIEGO IS NOT PRACTICABLE, THEN A SIMILAR PROGRAM WITH SOME OTHER MEDIUM- SIZE CITY SHOULD BE ARRANGED.

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5. REGARDING OTHER STOPS MR. UGARTE' S PRIORITIES

ARE AS FOLLOWS:

A. NEW YORK. PARTICULARLY THE WORLD TRADE CENTER.

B. SAN JUAN, PUERTO RICO. WOULD BE INTERESTED IN TALKING TO COMMONWEALTH OFFICIALS INVOLVED IN EXPORT PROMOTION ACTIVITIES.

C. SAN FRANCISCO. WITH AN EARLIER GRANTEE A STOP AT THE BANK OF AMERICA OFFICES WAS MOST PRODUCTIVE. WE SUGGEST THIS BE DONE WITH MR. UGARTE. A CHAMBER OF COMMERCE CHAPTER IN SAN FRANCISCO OR ELSEWHERE IN THE BAY AREA MIGHT HELP WITH THIS PROGRAM.

D. NEW ORLEANS OR MIAMI. MAJOR INTEREST HERE WOULD BE VISIT TO PORT AUTHORITY. WE LEAN TOWARDS NEW ORLEANS BECAUSE OF INTERNATIONAL HOUSE AND STANDARD FRUIT.

6. OTHER CITIES SUGGESTED IN REPAIR ARE NOT AS HIGH PRIORITY AND VISITS SHOULD BE ARRANGED ONLY IF CONVENIENT. WE THINK ATLANTA WOULD BE MORE USEFUL THAN EITHER BOSTON OR CHICAGO, HOWEVER. MAIN POINT OF WHOLE PROGRAM SHOULD BE TO GIVE MR. UGARTE SUFFICIENT TIME IN A GIVEN LOCALITY TO GET UNDER THE SURFACE. THUS, EMPHASIS PROBABLY SHOULD BE ON VISITING FEWER RATHER THAN MORE PLACES IN THE U. S.

7. MR. UGARTE WILL ARRIVE ON THE SAME PLANE WITH A SECOND GRANTEE, MR. GONZALO FAJARDO. WHILE UGARTE AND FAJARDO ARE FRIENDS AND TO SOME EXTENT THEIR INTERESTS MAY COINCIDE THEY HAVE BOTH AFFIRMED TO US THAT ESSENTIALLY THEIR PROGRAM INTERESTS ARE DIFFERENT. WE THEREFORE RECOMMEND AGAINST ATTEMPTING TO PROGRAM THEM TOGETHER. CONCERNING UGARTE' S ENGLISH LANGUAGE CAPABILITY, THIS IS ADEQUATE FOR NORMAL TRAVEL NEEDS. HOWEVER, HIS COMMAND OF TECHNICAL ENGLISH IS LIMITED THEREFORE HE HOPES THAT AT THE VARIOUS INSTITUTIONS HE WILL VISIT HE WILL ENCOUNTER OFFICIALS ABLE TO CONDUCT TECHNICAL DISCUSSIONS IN SPANISH.

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